

# Looking for Funding to Offer Homeless Services?

We need “Everyone In” to combat homelessness in Los Angeles County. Is your church, nonprofit organization or business offering shelter, crisis housing or one-on-one support to people experiencing homelessness? If so, you may be interested in contracting with a Los Angeles County department or the Los Angeles Homeless Services Authority (LAHSA).

The LA County CEO Homeless Initiative has compiled a “Measure H Contracting Opportunities Guide” which you can find online at: <http://bit.ly/ContractingGuide>.

## LA County’s 51 Strategies to Combat Homelessness

The Los Angeles County Board of Supervisors has adopted a comprehensive plan with 51 strategies to create an effective coordinated response tailored to individual needs. The strategies fall into six categories and range from building new affordable housing to helping people get jobs.

## Partnership with Community-based Organizations

To carry out these strategies, Los Angeles County is partnering with community-based organizations (see Community Based Organizations box) that get their funding by either:

1. Winning an open and competitive process (Request for Proposals or RFP), or
2. Through a negotiated contract for specific services. Most of the RFPs are through LAHSA and most of the negotiated contracts are with the Los Angeles County Department of Health Services or the Department of Mental Health (see other side).

## Homeless Services

Much of the funding to community based organizations is for:

- **Shelter** which is also called bridge, crisis or interim housing. For example, First to Serve, a project of First AME Church has contracts with LAHSA to run shelters. Blessed Sacrament Church in Hollywood contracts to be local drop in center. Home at Last, partnered with Bethel LA CDC to open a winter shelter for youth.
- **One-on-one supportive services** for people experiencing homelessness or recently housed. This is also called Intensive Case Management Services (ICMS). For example, Beit T’Shuvah in West LA offers drug recovery services including support for homeless.

## Strategies to Combat Homelessness

- Aid to prevent homelessness
- Help with rent
- Increase income
- One-on-one support services
- Coordinated services
- Affordable housing construction

### Community-Based Organizations

## Coordinated Entry System Homeless Services CES Leads

### South LA (SPA 6)

- HOPICS for adults & families
- Coalition for Responsible Community Development for youth

### South Bay/Harbor (SPA 8)

- Harbor Interfaith

### Central LA (SPA 4)

- The People Concern for adults
- PATH for families
- LA LGBT Center for youth

### West LA (SPA 5)

- St. Joseph Center for adults & families
- Safe Place for Youth for youth

### San Fernando Valley (SPA 2)

- LA Family Housing for families
- Village Family Services for youth

### San Gabriel Valley (SPA 3)

- Union Station Homeless Services for adults & families
- Hathaway Sycamores for youth

### East LA (SPA 7)

- PATH for adults
- The Whole Child for families
- Jovenes for youth

### Antelope Valley (SPA 1)

- Valley Oasis

## Homeless Services Program Categories

- Families with minor children
- Youth (ages 18-24, Transition Age Youth or TAY)
- Single adults
- Veterans
- Chronically homeless adults

## CES Leads

Community Based Organizations lead the “Coordinated Entry System,” or CES, in eight different regions of the County (see Community Based Organizations box). The CES Leads also contract with other agencies for services such as crisis housing, or shelter.

# Looking for Funding to Offer Homeless Services?

## How to Become a County Vendor

Before LA County can contract with your agency, you must become a registered vendor through LA County's Internal Services Department.

### Step 1: Register Online

To register as a County vendor, go to <http://bit.ly/LAVendorReg>.

Once you register you can:

- Read about County funding opportunities online
- Sign up for email notice of funding opportunities with specific departments

### Step 2: Qualify for County Preference Programs

LA County has preference programs for

- Local Small Business Enterprises
- Disabled Veterans
- Social Enterprises

For more information on how to qualify for a preference program:

<http://bit.ly/PreferenceProgram>.

### Step 3: Stay Informed of Upcoming Solicitations

As a registered LA County vendor, you will receive emails for upcoming funding opportunities related to your interests. Additionally, each County Department has its own contract opportunities web page for direct access to solicitation documents. The webpages related to Measure H contracting opportunities are listed in the "Measure H Contracting Opportunities Guide."

## How to Become a LAHSA Contractor

The County is collaborating with other government agencies in the effort to combat homelessness in Los Angeles. One such agency is the LA Homeless Services Authority (LAHSA); responsible for administering a large portion of the programs funded through Measure H. Visit the LAHSA website at [www.lahsa.org/funding](http://www.lahsa.org/funding) for more information on becoming a LAHSA contractor.

### Step 1: Review the Request for Statement of Qualifications (RF\$Q) Process

A complete description of LAHSA's process for pre-qualifying organizations can be found on the LAHSA website at: <http://bit.ly/LAHSARFSQ>

### Step 2: Submit a Statement of Qualification Through the RF\$Q Process

If you need help completing the RF\$Q, or your application is turned down, you can request assistance by sending an email to: [fundingopportunities@lahsa.org](mailto:fundingopportunities@lahsa.org). Once approved, you are a qualified bidder.

### Step 3: Submit a Proposal in Response to a Request for Proposal (RFP)

LAHSA usually announces a new funding opportunity, called a Request for Proposals, 30-45 days before the applications are due. LAHSA usually holds informational meetings or webinars to answer questions after the RFP is released.

